

Chairman's Report – 2020/2021

This report covers the financial year from April 1st, 2020 to March 31st 2021.

The last financial year has shown improvement in the overall health of the Association.

Membership

The association-maintained membership of 34 companies including 11 convenience retail groups representing over 1,000 sites.

We welcomed the Metromart group based out of Christchurch as new Retail members and welcomed back Mrs Macs, Pacific Optics and Red Bull to the association.

Financial report

The association finished the year with a net profit of \$7,665 This is first time we have been in surplus for a number of years and is the result of increased and returning membership plus strong cost controls.

In round figures Income increase over last year by \$6,000 and costs reduced by \$7,000.

Public affairs

NZACS has continued to engage with government on Vaping submissions, proposed Smokefree Aotearoa amendments and the Commerce Commission enquiry into the NZ Grocery industry.

The recent lockdowns have also activated our involvement in the FMCG sector Covid working group. This was convened by government during the first lockdown. We used this forum to resolve retail and suppliers' members questions and queries around operational settings at the various levels.

Events

In 2020 NZACS hosted its industry breakfast, Peter Jowett scholarship, awards night, and Golf fund raiser earlier this year.

We expect next year to be a big one with the C&I Expo postponed to April 2022 which will also include a leader's summit hosted by NZACS.

We were delighted to award the Peter Jowett scholarships to Rowan Lowe from B.A.T as the winner and Tom Dagsih from Frucor as runner up. Both received a \$3,000 personal development grant and a \$1,000 cash prize.

Committee

I would like to thank the NZACS management committee for their support over the last 12 months and longer in many cases.

We have recently increased our retail representation on the committee with the addition of Joanna Graham from BP and Louise Mitchell from NPD.

Retail representatives on the committee now include Caltex #8 group, Z energy, BP , NPD and Herbert Morton.

Supported by supplier representatives Imperial Tobacco, Signature Marketing, Coca- Cola Amatil, Twin agencies, Frucor Suntory, Fonterra and events manager Michele Hooker.

We will be re-opening committee nominations next year.

Dave Hooker - Executive Director & Chairman – NZACS

September 17th, 2021